

Contract #1-16-70-04C

Workgroup Monochrome Laser Printer

Workgroup Printers

Effective Date:

Contract Pricing

November 6, 2018

Contractor: Granite Data Solutions

CORE	STD Device	Contract Line Item Number	UNSPSC Code*	Manufacturer Part Number	Manufacturer Name	Manufacturer Model	SKU #	Item Description	Unit of Measure	Quantity in Unit of Measure	List Price (as of April, 2016)	Discount Percentage	Contract Price
	Workgroup Monochrome Laser Printer 3-Year Warranty Included	2A-100	43212105	50G0200 + 2362243 2 yr warranty = 3	Lexmark	MS823dn	50G0200 + 2362243	\$1588.57 HW Cost + \$279 Warranty Cost =	Each	1	\$1,867.57	65.85%	\$637.78

CORE	Consumables												
	Black Ink Cartridge - 45,000 page yield	2A-200-1	43212105	58D1U00	Lexmark	58D1U00	58D1U00	Black toner 55k yield	Each	1	\$673.28	82.24%	\$119.57
	Imaging Unit - 100,000 yield	2A-200-2	43212105	58D0Z00	Lexmark	58D0Z00	58D0Z00	Imaging unit 100k yield	Each	1	\$103.45	82.24%	\$18.37
	Maintenance Kit	2A-200-3	43212105	41X2352	Lexmark	41X2352	41X2352	Maintenance kit - covered under warranty at no additional cost	Each	1	\$67.53	82.24%	\$11.99

CORE	Options												
	One (1)-Year NBD onsite warranty. Extended warranty begins after 3 year mandatory warranty included with the machine and can be purchased in one (1) year increments	2A-300	43212105	2362244	Lexmark	2362244	2362244	Renewal 1year NBD OSR	Each	1	\$180.00	46.02%	\$97.16
	Additional 500 sheet input drawer/feeder	2A-301	43212105	50G0802	Lexmark	50G0802	50G0802	550-Sheet Tray	Each	1	\$317.14	73.75%	\$83.25

CORE	Value Added Services												
	Asset Tagging - Bidder administration of State provided tag (with number)	2A-400	43212105	Granite Data Solutions	GDS-ATG-PRT	GDS-AST-PRT	GDS-AST-PRT	Asset Tagging	Each	1	\$15.00	40.00%	\$9.00
	Installation	2A-401	43212105	Granite Data Solutions	GDS-INS-PRT	GDS-INS-PRT	GDS-INS-PRT	Basic Installation	Each	1	\$58.00	40.00%	\$34.80
	DoD 5220 22-M Data Wipe	2A-402	43212105	Granite Data Solutions	GDS-DOD-PRT	GDS-DOD-PRT	GDS-DOD-PRT	Data Wipe	Each	1	\$58.00	40.00%	\$34.80
	Take Back/Disposition & Disposal Services	2A-403	43212105	Granite Data Solutions	GDS-DIS-PRT	GDS-DIS-PRT	GDS-DIS-PRT	Take Back/Disposition & Disposal Services	Each	1	\$15.00	40.00%	\$9.00
	Deployment and Logistics	2A-404	43212105	Granite Data Solutions	GDS-DLG-PRT	GDS-DLG-PRT	GDS-DLG-PRT	Deployment and Logistics	Hour	1	\$58.00	40.00%	\$34.80

NON-CORE	Discount	Code	Percentage
	Std. Device Discount	2A-A	65.85%
	Consumables Discount	2A-B	82.24%
	Options Discount	2A-C	48.01%

Location of MSRP:	http://shop.Lexmark.com/stateofcalifornia
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Contract #1-16-70-04C

Workgroup Color Printer

Workgroup Printers

Effective Date:

Contract Pricing

November 6, 2018

Contractor: Granite Data Solutions

CORE	STD Device	Contract Line Item Number	UNSPSC Code*	Manufacturer Part Number	Manufacturer Name	Manufacturer Model	SKU #	Item Description	Unit of Measure	Quantity in Unit of Measure	List Price (as of April, 2016)	Discount Percentage	Contract Price
	Workgroup Color Printer 3-Year Warranty Included	2B-100	43212105	40C9000+ 2360122 2 yr warranty = 3	Lexmark	CS725de	40C9000+ 2360122	\$1688.57 HW Cost + \$399 Warranty Cost =	Each	1	\$2,087.57	62.94%	\$773.65

CORE	Consumables	Contract Line Item Number	UNSPSC Code*	Manufacturer Part Number	Manufacturer Name	Manufacturer Model	SKU #	Item Description	Unit of Measure	Quantity in Unit of Measure	List Price (as of April, 2016)	Discount Percentage	Contract Price
	Black Ink Cartridge - 20,000 page yield	2B-200-1	43212105	74C1HK0	Lexmark	74C1HK0	74C1HK0	Black Toner 20k yield	Each	1	\$379.19	74.75%	\$95.75
	Imaging Unit - 150,000 yield	2B-200-2	43212105	74C0ZK0	Lexmark	74C0ZK0	74C0ZK0	Black Imaging unit 150k yield	Each	1	\$84.28	74.75%	\$21.28
	Waste Toner	2B-200-3	43212105	74C0W00	Lexmark	74C0W00	74C0W00	Waste Toner Bottle 90k yield	Each	1	\$29.61	74.75%	\$7.48
	Maintenance Kit - 90,000 yield	2B-200-4	43212105	41X0554	Lexmark	41X0554	41X0554	Maintenance kit - covered under warranty at no additional cost	Each	1	\$587.06	74.75%	\$148.23
	Cyan Ink Cartridge - 12,000 yield	2B-201-1	43212105	74C1HC0	Lexmark	74C1HC0	74C1HC0	Cyan Toner 12k yield	Each	1	\$363.27	68.38%	\$114.87
	Magenta Ink Cartridge 12,000 yield	2B-202-1	43212105	74C1HM0	Lexmark	74C1HM0	74C1HM0	Magenta Toner 12k yield	Each	1	\$363.27	68.38%	\$114.87
	Yellow Ink Cartridge - 12,000 yield	2B-203-1	43212105	74C1HY0	Lexmark	74C1HY0	74C1HY0	Yellow Toner 12k yield	Each	1	\$363.27	68.38%	\$114.87

CORE	Options	Contract Line Item Number	UNSPSC Code*	Manufacturer Part Number	Manufacturer Name	Manufacturer Model	SKU #	Item Description	Unit of Measure	Quantity in Unit of Measure	List Price (as of April, 2016)	Discount Percentage	Contract Price
	One (1)-Year NBD onsite warranty. Extended warranty begins after 3 year mandatory warranty included with the machine and can be purchased in one (1) year increments.	2B-300	43212105	2360125	Lexmark	2360125	2360125	Renewal 1year NBD OSR	Each	1	\$279.00	52.00%	\$133.92
	Additional 500 sheet input drawer/feeder	2B-301	43212105	40C2100	Lexmark	40C2100	40C2100	550-Sheet Drawer	Each	1	\$388.57	67.15%	\$127.65

CORE	Value Added Services	Contract Line Item Number	UNSPSC Code*	Manufacturer Part Number	Manufacturer Name	Manufacturer Model	SKU #	Item Description	Unit of Measure	Quantity in Unit of Measure	List Price (as of April, 2016)	Discount Percentage	Contract Price
	Asset Tagging - Bidder administration of State provided tag (with number)	2B-400	43212105	Granite Data Solutions	GDS-ATG-PRT	GDS-AST-PRT	GDS-AST-PRT	Asset Tagging	Each	1	\$15.00	40.00%	\$9.00
	Installation	2B-401	43212105	Granite Data Solutions	GDS-INS-PRT	GDS-INS-PRT	GDS-INS-PRT	Basic Installation	Each	1	\$58.00	40.00%	\$34.80
	DoD 5220 22-M Data Wipe	2B-402	43212105	Granite Data Solutions	GDS-DOD-PRT	GDS-DOD-PRT	GDS-DOD-PRT	Data Wipe	Each	1	\$58.00	40.00%	\$34.80
	Take Back/Disposition & Disposal Services	2B-403	43212105	Granite Data Solutions	GDS-DIS-PRT	GDS-DIS-PRT	GDS-DIS-PRT	Take Back/Disposition & Disposal Services	Each	1	\$15.00	40.00%	\$9.00
	Deployment and Logistics	2B-404	43212105	Granite Data Solutions	GDS-DLG-PRT	GDS-DLG-PRT	GDS-DLG-PRT	Deployment and Logistics	Hour	1	\$58.00	40.00%	\$34.80

NON-CORE	Discount	Contract Line Item Number	UNSPSC Code*	Manufacturer Part Number	Manufacturer Name	Manufacturer Model	SKU #	Item Description	Unit of Measure	Quantity in Unit of Measure	List Price (as of April, 2016)	Discount Percentage	Contract Price
	Std. Device Discount	2B-A										62.94%	
	Black & White Consumables Discount	2B-B-1										74.75%	
	Color Consumables Discount	2B-B-2										68.38%	
	Options Discount	2B-C										48.00%	

Location of MSRP:	http://shop.Lexmark.com/stateofcalifornia
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Contract #1-16-70-04C

High-Volume Monochrome Printer

Workgroup Printers

Effective Date:

Contract Pricing

November 6, 2018

Contractor: Granite Data Solutions

CORE	STD Device	Contract Line Item Number	UNSPSC Code*	Manufacturer Part Number	Manufacturer Name	Manufacturer Model	SKU #	Item Description	Unit of Measure	Quantity in Unit of Measure	List Price (as of April, 2016)	Discount Percentage	Contract Price
	High Volume Monochrome Printer 3-Year Warranty Included	2C-100	43212105	50G0200+50G0802+2362243 2 yr warranty = 3	Lexmark	MS823dn	50G0200+50G0802+2362243	\$1905.71 HW Cost + \$279 Warranty Cost =	Each	1	\$2,184.71	66.21%	\$738.21

CORE	Consumables												
	Black Ink Cartridge - 45,000 page yield	2C-200-1	43212105	58D1U00	Lexmark	58D1U00	58D1U00	Black toner 55k yield	Each	1	\$673.28	82.24%	\$119.57
	Maintenance Kit	2C-200-2	43212105	41X2352	Lexmark	41X2352	41X2352	Maintenance kit - covered under warranty at no additional cost	Each	1	\$67.53	82.24%	\$11.99
	Imaging Unit - 100,000 yield	2C-200-3	43212105	58D0Z00	Lexmark	58D0Z00	58D0Z00	Imaging unit 100k yield	Each	1	\$103.45	82.24%	\$18.37

CORE	Options												
	One (1)-Year NBD onsite warranty. Extended warranty begins after 3 year mandatory warranty included with the machine and can be purchased in one (1) year increments	2C-300	43212105	2362244	Lexmark	2362244	2362244	Renewal 1year NBD OSR	Each	1	\$180.00	46.02%	\$97.16
	Additional 500 sheet input drawer/feeder	2C-301	43212105	50G0802	Lexmark	50G0802	50G0802	550-Sheet Tray	Each	1	\$317.14	73.75%	\$83.25
	Upgrade to 2000 sheet total input capacity	2C-302	43212105	50G0804	Lexmark	50G0804	50G0804	2100-Sheet Tray	Each	1	\$634.29	64.55%	\$224.86

CORE	Value Added Services												
	Asset Tagging - Bidder administration of State provided tag (with number)	2C-400	43212105	Granite Data Solutions	GDS-ATG-PRT	GDS-AST-PRT	GDS-AST-PRT	Asset Tagging	Each	1	\$15.00	40.00%	\$9.00
	Installation	2C-401	43212105	Granite Data Solutions	GDS-INS-PRT	GDS-INS-PRT	GDS-INS-PRT	Basic Installation	Each	1	\$58.00	40.00%	\$34.80
	DoD 5220 22-M Data Wipe	2C-402	43212105	Granite Data Solutions	GDS-DOD-PRT	GDS-DOD-PRT	GDS-DOD-PRT	Data Wipe	Each	1	\$58.00	40.00%	\$34.80
	Take Back/Disposition & Disposal Services	2C-403	43212105	Granite Data Solutions	GDS-DIS-PRT	GDS-DIS-PRT	GDS-DIS-PRT	Take Back/Disposition & Disposal Services	Each	1	\$15.00	40.00%	\$9.00
	Deployment and Logistics	2C-404	43212105	Granite Data Solutions	GDS-DLG-PRT	GDS-DLG-PRT	GDS-DLG-PRT	Deployment and Logistics	Hour	1	\$58.00	40.00%	\$34.80

NON-CORE													
	Std. Device Discount	2C-A											66.21%
	Consumables Discount	2C-B											82.24%
	Options Discount	2C-C											48.00%

Location of MSRP:	http://shop.Lexmark.com/stateofcalifornia
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Contract #1-16-70-04C

High-Volume Color Printer

Workgroup Printers

Effective Date:

Contract Pricing

November 6, 2018

Contractor: Granite Data Solutions

CORE	STD Device	Contract Line Item Number	UNSPSC Code*	Manufacturer Part Number	Manufacturer Name	Manufacturer Model	SKU #	Item Description	Unit of Measure	Quantity in Unit of Measure	List Price (as of July 1, 2016)	Discount Percentage	Contract Price
	Workgroup Color Printer 3-Year Warranty Included	2D-100-A	43212105	32C0001 + 26Z0084 + 2361578 2 yr warranty = 3	Lexmark	CS923de	32C0001 + 26Z0084 + 2361578	\$4702.86 + 1370 HW Cost + \$1099 Warranty Cost =	Each	1	\$7,171.86	56.82%	\$3,096.81

CORE	Consumables												
	Black Ink Cartridge - 34,000 page yield	2D-200-1-A	43212105	76C0HK0	Lexmark	76C0HK0	76C0HK0	Black toner 34k yield	Each	1	\$459.55	72.52%	\$126.28
	Waste Toner Bottle - 90,000 yield	2D-200-2-A	43212105	54G0W00	Lexmark	54G0W00	54G0W00	Waste toner bottle 115k yield	Each	1	\$34.48	72.52%	\$9.48
	Photoconductor Unit Black - 100,000 yield	2D-200-3-A	43212105	76C0PK0	Lexmark	76C0PK0	76C0PK0	Photoconductor Unit Black 100k yield	Each	1	\$126.87	72.52%	\$34.86
	Photoconductor Unit Color - 90,000 yield	2D-200-4-A	43212105	76C0PV0	Lexmark	76C0PV0	76C0PV0	Photoconductor Unit Color 90k yield	Each	1	\$395.52	68.27%	\$125.50
	Cyan Ink Cartridge - 34,000 yield	2D-201-1-A	43212105	76C0HC0	Lexmark	76C0HC0	76C0HC0	Cyan toner 34k yield	Each	1	\$757.25	68.27%	\$240.28
	Magenta Ink Cartridge 34,000 yield	2D-202-1-A	43212105	76C0HM0	Lexmark	76C0HM0	76C0HM0	Magenta toner 34k yield	Each	1	\$757.25	68.27%	\$240.28
	Yellow Ink Cartridge - 34,000 yield	2D-203-1-A	43212105	76C0HY0	Lexmark	76C0HY0	76C0HY0	Yellow toner 34k yield	Each	1	\$757.25	68.27%	\$240.28

CORE	Options												
	One (1)-Year NBD onsite warranty. Extended warranty begins after 3 year mandatory warranty included with the machine and can be purchased in one (1) year increments.	2D-300-A	43212105	2361581	Lexmark	2361581	2361581	Renewal 1year NBD OSR	Each	1	\$649.00	47.05%	\$343.65
	Additional 500 sheet input drawer/feeder	2D-301-A	43212105	32C0050	Lexmark	32C0050	32C0050	2 X 500 - Sheet Drawer	Each	1	\$1,651.43	70.64%	\$484.86
	Upgrade to 2000 sheet total input capacity	2D-302-A	43212105	32C0051	Lexmark	32C0051	32C0051	2000-Sheet High Capacity Feeder	Each	1	\$2,160.00	61.17%	\$838.73

CORE	Value Added Services												
	Asset Tagging - Bidder administration of State provided tag (with number)	2D-400	43212105	Granite Data Solutions	GDS-ATG-PRT	GDS-AST-PRT	GDS-AST-PRT	Asset Tagging	Each	1	\$15.00	40.00%	\$9.00
	Installation	2D-401	43212105	Granite Data Solutions	GDS-INS-PRT	GDS-INS-PRT	GDS-INS-PRT	Basic Installation	Each	1	\$58.00	40.00%	\$34.80
	DoD 5220 22-M Data Wipe	2D-402	43212105	Granite Data Solutions	GDS-DOD-PRT	GDS-DOD-PRT	GDS-DOD-PRT	Data Wipe	Each	1	\$58.00	40.00%	\$34.80
	Take Back/Disposition & Disposal Services	2D-403	43212105	Granite Data Solutions	GDS-DIS-PRT	GDS-DIS-PRT	GDS-DIS-PRT	Take Back/Disposition & Disposal Services	Each	1	\$15.00	40.00%	\$9.00
	Deployment and Logistics	2D-404	43212105	Granite Data Solutions	GDS-DLG-PRT	GDS-DLG-PRT	GDS-DLG-PRT	Deployment and Logistics	Hour	1	\$58.00	40.00%	\$34.80

NON-CORE	Discount												
	Std. Device Discount	2D-A											56.82%
	Black and White Consumables Discount	2D-B											72.52%
	Color Consumables Discount	2D-B											68.27%
	Options Discount	2D-C											48.00%

Location of MSRP: <http://shop.Lexmark.com/stateofcalifornia>