



About us

Established in January of 2000, Granite Financial Solutions, Inc. dba Granite Data Solutions (GDS) is a California Certified, Small and Disabled Veteran Owned Business Enterprise (SBE/DVBE #26068) specializing in Client Lifecycle Management for State, Local, Education and Federal Agencies. Granite Data proudly employs veteran and disabled labor on IT deployment projects.

Corporate Attributes

Business Operations:

- Sales, Corporate Office, 90,000+ Sq. Ft. Logistics and Warehouse Space – McClellan Park, CA
- Ability to scale nationally
- 75+ channel partners with access to more than 500,000 hardware and software SKUs
- Supply Chain (Facilities, Distribution, Deployment, Recycling/Re-purposing)

Procurement Vehicles

- GRANITE DATA SOLUTIONS PC GOODS
 - SWC# 1-17-70-01A, Desktops
 - SWC# 1-17-70-07, Thin and Zero Clients
 - SWC# 1-17-70-11B, Rugged and Semi Rugged Laptops
 - SWC# 1-17-70-05A, Monitors
- DELL
 - NASPO 7-15-70-34-003 (CA)
 - Platinum Partner, Service Provider, Authorized Managed Deployment Partner
- TIG
 - SWC# 1-17-70-02A (Direct) Laptop
 - SWC# 1-14-75-60A (Direct) Toner and Ink Cartridges
 - SWC# 1-16-70-08A-B – (Direct) Tablet SWC# 1-16-70-08B, Dell
 - SWC# 1-16-70-08A, Microsoft
 - SWC# 1-15-70-03B – (Direct) IT Hardware, PC Servers (Dell)
 - SWC# 1-13-70-10A, Mid-Range Data Storage
 - SWC# 1-13-70-13, Small/Medium Physical Tape Libraries (Dell)

LEXMARK

- SWC# 1-16-70-04C, Printers
- NASPO 7-15-70-34-008 (CA)
- NASPO 8346 (NV)
- CMAS# 3-15-70-2204B
 - Hardware, IT Consulting, Project Management
 - Printers, Accessories, Facsimile, Multi-Function, Laser Service – Hardware Maintenance
- CMAS# 4-15-75-0055A
 - Printer Supplies
- INSIGHT
 - Diversity Partner
- Panasonic CA NASPO 7-15-70-34-023
- HPE - Servers, Storage
- HP - Desktops, Laptops, Tablets
- SPIN Number – 143044161
- SMUD SEED
- PG&E MSA 4400006732
- KPMG LLP – National Service Agreement/MSA
- SYNEX CMAS 3-16-70-2304F
 - Brands; HP, HPE, Lenovo, Microsoft, Panasonic, Ruckus Wireless, Samsung, TrippLite, Viewsonic

Enterprise/Client Deployment Services

At Granite Data Solutions our deployment services are fully scalable and can be as rich or basic as needed. Our goal is to compliment your IT personnel.

- Technology Handling - Build, Kitting, Staging, Storage and Logistics
- Asset Management - Tagging, Security, Laser Etching and Reporting
- Lifecycle Management - Site Survey, Business Requirement check
- Hardware Deployment Services - Onsite Physical Deployment, Damaged and Warranty Repair
- Data Sanitation - DoD 5220.22-M and other approved wipe methods
- Configuration Services - Imaging, Application Installation
- Server / Storage Installation - Rack, Cable, and Label Installation Services - PC and peripheral devices, Printer/MFP / Scanner, Network
- Technology Disposition - Physical removal and Documentation
- Mobile Technology - Device Configuration and Distribution – iOS and Android