



## About us

Established in January of 2000, Granite Financial Solutions, Inc. dba Granite Data Solutions (GDS) is a California Certified, Small and Disabled Veteran Owned Business Enterprise (SBE/DVBE #26068) specializing in Client Lifecycle Management for State, Local, Education and Federal Agencies. Granite Data Solutions achieves 70% or greater disabled worker participation on IT deployment projects.

## Corporate Attributes

### Business Operations:

- Sales & Corporate Office – Sacramento, CA
- 80,000+ Sq. Ft. Logistics and Warehouse Space – Sacramento, CA
- Supply Chain (Facilities, Distribution, Deployment, Recycling/Re-purposing)
- Ability to scale nationally
- Over 75 channel partners with access to more than 500,000 SKUs, hardware and software.

### Procurement Vehicles

- GRANITE DATA SOLUTIONS PC GOODS
  - SWC# 1-17-70-01A, Desktops
  - SWC# 1-17-70-07, Thin and Zero Clients
  - SWC# 1-17-70-11B, Rugged and Semi Rugged Laptops
  - SWC# 1-17-70-05A, Monitors
- DELL
  - NASPO 7-15-70-34-003 (CA)
  - Platinum Partner, Service Provider, Authorized Managed Deployment Partner
- TIG
  - SWC# 1-17-70-02A (Direct) Laptop
  - SWC# 1-14-75-60A (Direct) Toner and Ink Cartridges
  - SWC# 1-16-70-08A-B – (Direct) Tablet SWC# 1-16-70-08B, Dell
  - SWC# 1-16-70-08A, Microsoft
  - SWC# 1-15-70-03B – (Direct) IT Hardware, PC Servers (Dell)
  - SWC# 1-13-70-10A, Mid-Range Data Storage
  - SWC# 1-13-70-13, Small/Medium Physical Tape Libraries (Dell)

## LEXMARK

- SWC# 1-16-70-04C, Printers
- NASPO 7-15-70-34-008 (CA)
- NASPO 8346 (NV)
- CMAS# 3-15-70-2204B
  - LHardware, IT Consulting, Project Management
  - Printers, Accessories, Facsimile, Multi-Function, Laser Service – Hardware Maintenance
- CMAS# 4-15-75-0055A
  - Printer Supplies
- INSIGHT
  - Diversity Partner
- Panasonic CA NASPO 7-15-70-34-023
- HPE - Servers, Storage
- HP - Desktops, Laptops, Tablets
- SMUD SEED
- SPIN Number – 143044161
- PG&E MSA 4400006732
- KPMG LLP – National Service Agreement/MSA
- SYNEX CMAS 3-16-70-2304F
  - Brands; HP, HPE, Lenovo, Microsoft, Panasonic, Ruckus Wireless, Samsung, TrippLite, Viewsonic

## Enterprise/Client Deployment Services

At Granite Data Solutions our deployment services are fully scalable and can be as rich or basic as needed. Our goal is to compliment your IT personnel.

- Technology Handling - Build, Kitting, Staging, Storage and Logistics
- Asset Management - Tagging, Security, Laser Etching and Reporting
- Lifecycle Management - Site Survey, Business Requirement check
- Hardware Deployment Services - Onsite Physical Deployment, Damaged and Warranty Repair
- Data Sanitation - DoD 5220.22-M and other approved wipe methods
- Configuration Services - Imaging, Application Installation
- Server / Storage Installation - Rack, Cable, and Label Installation Services - PC and peripheral devices, Printer/MFP / Scanner, Network
- Technology Disposition - Physical removal and Documentation
- Mobile Technology - Device Configuration and Distribution – iOS and Android