



## CORPORATE CAPABILITIES STATEMENT

### About Us

Established in January of 2000, Granite Financial Solutions, Inc. dba Granite Data Solutions (GDS) is a Service Disabled Veteran Owned Small Business (SDVOSB) specializing in IT Logistics and Client Lifecycle Management.

GDS GSA Contract  
GSA GS-35F-482BA, IT schedule 70.

### Business Operations:

- Sales & Corporate Office – Sacramento, CA
- 13,000 + Sq. Ft. Logistics and warehouse space – Sacramento, CA
- Supply Chain Management-facilities, distribution, deployment, recycling, device re-purposing, certified/documented device disposal
- Ability to scale nationally
- Equipment Sales: Over 75 channel partners with access to more than 500,000 SKUs, including hardware and software.

### Deployment:

- Customizable installation and imaging
- Re-purposing of devices for use in non-profits and education
- Customizable asset management database (SCCM, SAP, Import/Export format)
- Bar-scan (Asset Tagging), RFID, GPS, Installation, Imaging
- Audit-ready, asset management life cycle program
- Environmentally friendly equipment recycling or disposal
- DOD 5220.22-M certified data wipe and hard drive destruction

*All services are available for equipment acquired through Granite Data Solutions or through other vendors.*

### Enterprise/Client Deployment Services

At Granite Data Solutions our deployment services are fully scalable and can be as rich or basic as needed. Our goal is to compliment your IT personnel.

- Building, Staging, Storage and Logistics services including specialized transport, time sensitive and multi-state deliveries
- Asset Management: Tagging, RFID, Security and Reporting services
- Perform Site Survey, System/Asset Audit Survey and System Requirement check
- Hardware Remedial services for DOA, Missing, Damaged and Warranty Repair
- Data Migration services
- Client OS Imaging, Configuration and Application installation services
- Installation of Server/Storage Systems, Rack Cabling and Labeling
- Installation/de-installation of internal PC components, peripheral devices, network and individual printers, MFD's and scanners
- Mobile Device Configuration and Distribution: iOS and Android
- Reporting Services: Tracking Moves, Adds, Changes
- Kitting Services: Assembly of individual devices into ready-to-ship sets

### NAICS Codes:

- 541519 Other Computer Related Services
- 541512 Computer Systems Design Services
- 541511 Custom Computer Programming
- 541513 Computer Facilities Management
- 561210 Facilities Support Services
- 493110 Warehousing and Storage
- 541614 Physical Distribution and Logistics

*Granite Data Solutions achieves 70% or greater disabled worker participation on IT deployment projects.*



## SOME OF OUR RECENT PROJECTS

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### CA Department of Motor Vehicles

- 3200 devices to 385 state offices and commercial locations (one project)
- Configuration, Asset Management, Deployment, Installation, and Salvage Disposition

### CA Department of Corrections and Rehabilitation

- 5200 devices to 36 offices and 41 secure institutions
- Over 20,000 devices since contract inception in 2014
- Computer Assembly, Imaging, Asset Management, Deployment

### CA Department of Industrial Relations

- Over 1200 devices since 2013, managing annual refresh
- Imaging, Asset Management, Deployment, Installation, and Salvage Disposition (including DOD wiping)

### Robert Half, Inc.

- Worldwide Distribution of Surface Tablets, Plantronics Devices, and Accessories
- Over 20,000 pieces of equipment since 2015
- Kitting, Shipping and Delivery, Asset Management

### CA Office of State Integration

- Server deployment to 68 County Locations in 30 days
- Imaging, Burn-In, Asset Management, Deployment, Installation, Verification of Connectivity, and Salvage Disposition

### CA Board of Equalization

- Infrastructure Modernization Project – 1800 new and 1200 upgraded devices over six months
- Imaging, Asset Management, Hardware Upgrades, Installation, System Setup

### California State University Sacramento

- Over 1500 devices since 2016
- Imaging, Asset Management, Staged Deliveries

### CA Department of Veterans Affairs

- Video Surveillance and Recording Installations at two hospital locations
- Patient Monitoring Solution at four hospital locations
- Temperature Monitoring Solution at one hospital location

*Over 20 years' experience and successful deployment of over 650,000 devices.*

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